

# 2014 TEXAS TOURISM REGION AND MSA VISITOR PROFILE

### **PRAIRIES & LAKES REGION**

#### MSAs:

Dallas-Plano-Irving
Fort Worth-Arlington
Sherman-Denison
College Station-Bryan
Killeen-Temple-Fort Hood
Waco

DKS&A

## Year-End 2014 Texas Tourism Regions and MSA Profile

### **PRAIRIES & LAKES REGION**



Jeffrey Eslinger
Director, Account Services

D. K. Shifflet & Associates, Ltd. 1750 Old Meadow Rd, Suite 620 McLean, Virginia 22102

Tel.: +1.703.536.8500 www.dksa.com

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### **Objectives of this report...**

The objective of this report is to provide comprehensive and reliable travel information for each of Texas' seven Tourism Regions and individual Metropolitan Statistical Areas (MSAs) within each Tourism Region. An MSA is a geographical region defined by the U.S. Office of Management and Budget (OMB) as one or more counties having a large central population area and being related to the central population area by economic, geographic, and other factors. Not every Texas county is in an MSA.

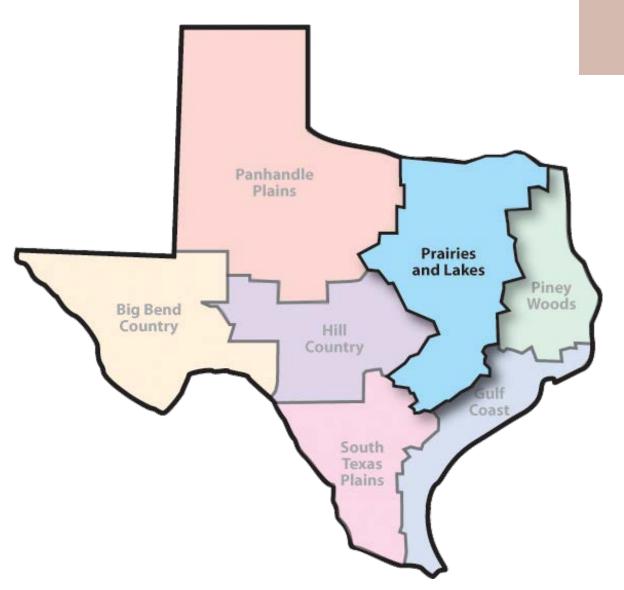
#### *How to read this report*

The data are presented in a user-friendly manner to allow decision makers to fully understand travel patterns in their market and to help them design specific strategies for their product.

The data are made available by D.K. Shifflet and Associates, Ltd, through its *DIRECTIONS* syndicated traveler tracking system. It provides an accurate representation of domestic travel patterns to Texas' Tourism Regions and MSAs.

**Data** 

Prairies & Lakes Tourism Region Profile



### **Prairies & Lakes Region Executive Summary**

#### **Highlights of Visitors to the Prairies & Lakes Region**

- Texans generated 57.3% of Person-Days to the Prairies & Lakes Region; Non-Texans 42.7%
- Top 3 Texan origin DMAs (Dallas-Fort Worth, Houston, Austin); Non-Texan DMAs (Oklahoma City, OK, New York, NY, Los Angeles, CA)
- Leisure travel represented 67.2% of Person-Days to the Prairies & Lakes Region; Vacation 13.8% and Non-Vacation 53.4%
- Business travel represented 32.8% of Person-Days to the Prairies & Lakes Region; Meetings 16.8% and Transient 16%
- Activity categories participated: Attractions 16.6%, Culture 23.3%, Family/Life Events 38%, Libation/Culinary 21.7%, Nature 7.9%, Outdoor Sports 7.6%, General 45.1%
- Average Party Size (Adults and Children) 1.68 persons
- Average Length of Stay was 2.09 days (overnight and days); 2.48 nights (overnight only).
- 78.1% traveled by Auto; 19.2% by Air
- Average distance traveled 426 miles
- Accommodation Type: Paid 54%; Non-Paid 43.5%; Other Overnight 2.5%
- Average Per Person Per Day Spending \$139.00
- Average Age 45.5 years
- Average Household Income \$91,887
- Employment: Employed 67.1%, Retired 14.3%, Not Employed 18.6%
- Marital Status: Married 64.1%, Never Married 23.4%, Divorced/Widowed 12.5%
- Children in Household: Yes 38.6%, No 61.4%

### **Prairies & Lakes Region Executive Summary**

#### Volume/Share

The Prairies & Lakes Tourism Region contains the following MSAs:

Dallas-Plano-Irving, Fort Worth-Arlington, Sherman-Denison, College Station-Bryan, Killeen-Temple-Fort Hood, and Waco.

The number of Person-Stays to the Prairies & Lakes Region was estimated at 73.23 million in 2014, and the volume of Person-Days was estimated at 154.34 million.

The Prairies & Lakes Region's share of total Person-Days to Texas ranked 1 out of the 7 Texas Tourism Regions.

#### **Prairies & Lakes Volume (millions)**

Person-Days	Total	Leisure	Business
2014	154.34	106.79	47.54
2013	148.71	102.71	46.00
2012	143.12	97.85	45.27
Person-Stays	Total	Leisure	Business
Person-Stays 2014	<b>Total</b> 73.23	Leisure 51.09	Business 22.14
		200000	

**Prairies & Lakes Share of Texas Travel** 

Person-Days	Total	Leisure	Business
2014	29.1%	27.2%	34.0%
2013	29.1%	26.8%	35.0%
2012	28.9%	26.1%	35.6%

	REGION		REGION
Top Origin DMAs (Person-Days)		Top Origin DMAs (Person-Days)	
In State DMAs		Out-of-State DMAs	
Total Texans (Intrastate)	57.3%	Total Non-Texans (Interstate)	42.7%
Dallas-Fort Worth	17.5%	Oklahoma City, OK	3.0%
Houston	13.5%	New York, NY	2.1%
Austin	7.0%	Los Angeles, CA	2.1%
Waco-Temple-Bryan	4.0%	Tulsa, OK	2.1%
San Antonio	3.2%	Chicago, IL	1.4%
Tyler-Longview (Lufkin, Nacogdoches)	2.3%	Atlanta, GA	1.2%
El Paso	1.7%	Kansas City, MO	1.2%
Amarillo	1.7%	Albuquerque-Santa Fe, NM	1.1%

		REGION			REGION
Purpose of Stay	(Person-Days)		Purpose of Stay	Person-Days)	
Total Leisure		67.2%	<b>Total Business</b>		32.8%
Vacation		13.8%	Meetings		16.8%
	Getaway Weekend - overnight (2011+)	7.8%		Seminar/Training	7.9%
	General Vacation - overnight (2011+)	4.6%		Convention	4.5%
	Vacation/Getaway - day trip (2011+)	1.4%		Other Group Meeting	4.4%
Non-Vacation		53.4%	Transient		16.0%
	Visit Friend/Relative	33.1%		Sales/Purchasing	3.6%
	Special Event (celebration, reunion)	8.9%		Consulting/Client Service	3.2%
	Convention/Show/Conference	2.6%		Inspection/Audit	1.4%
	Medical/Health Care	1.9%		Government/Military	1.4%
	Seminar/Class/Training (personal)	0.5%		Construction/Repair	1.1%
	Other Leisure/Personal	6.4%		Other Business	5.4%

	REGION		REGION	
Activities Summary (Stays)				
Attractions (Net)	16.6%	Nature (Net)	7.9%	
Nightlife (bar, nightclub, etc.)	5.7%	Parks (national/state, etc)	5.3%	
Amateur Sports (attend/participate)	3.2%	Beach/Waterfront	1.4%	
Professional Sports Event	2.7%	Wildlife Viewing (birds, whales etc.)	1.4%	
Culture (Net)	23.3%	Outdoor Sports (Net)	7.6%	
Movies	8.9%	Fishing	2.4%	
Museums/Art Exhibits etc.	6.1%	Biking	2.1%	
Historic Sites	6.1%	Hiking	1.6%	
Family/Life Events (Net)	38.0%	General (Net)	45.1%	
Visit Friends/Relatives (general visit)	27.2%	Shopping	18.7%	
Personal Special Event (Anniversary, Birthday)	6.6%	Business	17.4%	
Holiday Celebration (Thanksgiving, July 4th etc.)	4.6%	Medical/Health/Doctor Visit	6.6%	
Libation/Culinary (Net)	21.7%	Trip Party Composition (Trip-Days)		
Culinary/Dining Experience	21.5%	Avg. Party Size (Adults and Children)	1.68	persons
Winery/Distillery/Brewery Tours	0.9%	One Male Only	31.8%	
		One Female Only	24.0%	
		One Male and One Female	22.7%	
		Two Male and Two Females	7.5%	
		Three or More Adults	3.9%	
		Adults with Children	10.1%	

R	EGION			R	EGION
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	2.09	days	Paid Accommodations		54.0%
Average Length (Overnight Only)	2.48	nights	Hotel/Motel		49.6%
Day –Trips	45.8%			High-End	21.9%
1-3 Nights	44.0%			Mid-Level	19.5%
4-7 Nights	8.8%			Economy	6.6%
8+ Nights	1.4%		Other Hotel/Motel		1.6%
Primary Mode of Transportation (Person-D	ays)		Non-Hotel/Motel		4.4%
Air	19.2%		Non-Paid Accommodations		43.5%
Auto Travel (Net)	78.1%		Other Overnight		2.5%
Other Transportation (Net)	2.7%				
Bus	1.7%				
Train	0.9%				
Other	0.1%				
Distance Traveled One-Way from Home (Perso	n-Days)				
Average Distance Traveled	426	miles			
250 Miles or Less	56.7%				
251-500 Miles	11.8%				
500-1000 Miles	16.4%				
1001 Miles or More	15.0%				

		REGION		REGION
Expenditure Su	ummary (Person-Days)		Expenditure Summary (Person-Days)	
Transportation	ı - Total	36.3%	Avg. Per Person Per Day Spending	\$139.00
	Transportation - Excluding Airfare	23.6%	Transportation - Total	\$50.40
	Transportation – Airfare (2012+)	12.7%	Transportation - Excluding Airfare (2012+)	\$32.70
	Transportation - Rental Car (2012+)	4.8%	Transportation - Airfare (2012+)	\$95.10
	Transportation - Other	18.7%	Transportation - Rental Car (2012+)	\$46.80
Food		21.4%	Transportation - Other (2012+)	\$26.00
Lodging - Total	l	18.5%	Food	\$29.80
	Lodging - Room	16.2%	Lodging - Total	\$55.30
	Lodging – Services (2012+)	2.3%	Lodging - Room	\$54.40
Shopping		12.8%	Lodging - Services (2012+)	\$10.90
Entertainment	:	8.0%	Shopping	\$17.80
Miscellaneous		3.0%	Entertainment	\$11.10
			Miscellaneous	\$4.20

		REGION		REGION
Demographic Profile (Person-Da	ys)			
Average Age		45.5	Employment	
	18-34 Years	29.3%	Employed	67.1%
	35-49 Years	28.2%	Retired	14.3%
	50-64 Years	28.2%	Not Employed	18.6%
	65+ Years	14.3%		
			Marital Status	
Average HH Income (in \$1,000)		\$91,887	Married	64.1%
	Under \$25,000	11.0%	Never Married	23.4%
	\$25,000-\$49,999	23.6%	Divorced/Widowed	12.5%
	\$50,000-\$74,999	17.4%		
	\$75,000-\$99,999	15.7%	Children in Household	
	\$100,0000+	32.2%	Yes	38.6%
			No	61.4%

### Dallas-Plano-Irving, TX MSA Executive Summary

#### Highlights of Visitors to the Dallas-Plano-Irving MSA

- Texans generated 45.6% of Person-Days to the Dallas-Plano-Irving, TX MSA; Non-Texans 54.4%
- Top 3 Texan origin DMAs (Dallas-Fort Worth, Houston, Austin); Non-Texan DMAs (Oklahoma City, OK, New York, NY, Los Angeles, CA)
- Leisure travel represented 63.9% of Person-Days to the Dallas-Plano-Irving, TX MSA; Vacation 15% and Non-Vacation 48.9%
- Business travel represented 36.1% of Person-Days to the Dallas-Plano-Irving, TX MSA; Meetings 19.2% and Transient 16.9%
- Activity categories participated: Attractions 18.9%, Culture 25.3%, Family/Life Events 37.8%, Libation/Culinary 21.7%, Nature 8.3%, Outdoor Sports 7.6%, General 45.1%
- Average Party Size (Adults and Children) 1.62 persons
- Average Length of Stay was 2.35 days (overnight and days); 2.6 nights (overnight only).
- 70.3% traveled by Auto; 26.2% by Air
- Average distance traveled 492 miles
- Accommodation Type: Paid 55.9%; Non-Paid 42.1%; Other Overnight 2%
- Average Per Person Per Day Spending \$163.80
- Average Age 44.6 years
- Average Household Income \$96,638
- Employment: Employed 70.2%, Retired 12.5%, Not Employed 17.2%
- Marital Status: Married 63.5%, Never Married 24.8%, Divorced/Widowed 11.7%
- Children in Household: Yes 41.5%, No 58.5%

### Dallas-Plano-Irving, TX MSA Executive Summary

#### Volume/Share

The number of Person-Stays to the Dallas-Plano-Irving MSA was estimated at 35.84 million in 2014, and the volume of Person-Days was estimated at 83.70 million.

The Dallas-Plano-Irving MSA's share of total Person-Days to Texas ranked 2 out of 26 Texas MSAs.

#### **Dallas-Plano-Irving, TX MSA Volume (millions)**

Person-Days	Total	Leisure	Business
2014	83.70	54.27	29.44
2013	80.45	51.98	28.47
2012	77.85	49.77	28.08
Person-Stays	Total	Leisure	Business
2014	35.84	23.76	12.09
2014	35.84 34.16	23.76 22.85	12.09 11.30

#### Dallas-Plano-Irving, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	16.5%	14.8%	21.2%
2013	16.2%	14.1%	21.4%
2012	16.7%	15.4%	22.1%

	MSA		MSA
Top Origin DMAs (Person-Days)		Top Origin DMAs (Person-Days)	
In State DMAs		Out-of-State DMAs	
Total Texans (Intrastate)	45.6%	Total Non-Texans (Interstate)	54.4%
Dallas-Fort Worth	12.4%	Oklahoma City, OK	4.8%
Houston	12.0%	New York, NY	2.9%
Austin	6.1%	Los Angeles, CA	2.8%
San Antonio	3.0%	Kansas City, MO	1.9%
Tyler-Longview (Lufkin, Nacogdoches)	2.6%	Atlanta, GA	1.9%
Waco-Temple-Bryan	2.2%	Chicago, IL	1.8%
Harlingen-Weslaco-Brownsville-McAllen	1.3%	Tulsa, OK	1.6%
El Paso	1.1%	Albuquerque-Santa Fe, NM	1.4%

	MSA		MSA
Purpose of Stay (Person-Days)		Purpose of Stay (Person-Days)	
Total Leisure	63.9%	Total Business	36.1%
Vacation	15.0%	Meetings	19.2%
Getaway Weekend-Overnight	8.4%	Seminar/Trainir	ng 9.0%
General Vacation-Overnight	5.5%	Convention	n 5.3%
Day Trip Vacation/Getaway	1.0%	Other Group Meeting	gs 4.9%
Non-Vacation	48.9%	Transient	16.9%
Visit Friend/Relative	31.6%	Consulting/Client Service	e 4.1%
Special Event (celebration, reunion)	7.9%	Sales/Purchasir	g 3.8%
Convention/Show/Conference	2.5%	Construction/Repa	ir 1.3%
Medical/Health Care	1.9%	Government/Milita	y 0.9%
Seminar/Class/Training (personal)	0.6%	Inspection/Aud	it 0.8%
Other Leisure/Personal	4.5%	Other Busines	s 6.1%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	18.9%	Nature (Net)	8.3%	
Nightlife (bar, nightclub, etc.)	7.6%	Parks (national/state, etc)	5.9%	
Professional Sports Event	3.3%	Beach/Waterfront	1.2%	
Zoo/Aquarium	3.3%	Wildlife Viewing (birds, whales etc.)	1.1%	
Culture (Net)	25.3%	Outdoor Sports (Net)	7.6%	
Movies	10.3%	Biking	2.8%	
Museums/Art Exhibits etc.	8.2%	Fishing	2.1%	
Concerts/Theatre/Dance etc.	7.9%	Golfing	1.5%	
Family/Life Events (Net)	37.8%	General (Net)	45.1%	
Visit Friends/Relatives (general visit)	28.2%	Shopping	20.3%	
Personal Special Event (Anniversary, Birthday)	5.8%	Business	16.4%	
Holiday Celebration (Thanksgiving, July 4th etc.)	4.8%	Medical/Health/Doctor Visit	6.1%	
Libation/Culinary (Net)	21.7%	Trip Party Composition (Trip-Days)		
Culinary/Dining Experience	21.5%	Avg. Party Size (Adults and Children)	1.62	persons
Winery/Distillery/Brewery Tours	0.7%	One Male Only	37.3%	
		One Female Only	22.5%	
		One Male and One Female	21.4%	
		Two Male and Two Females	6.1%	
		Three or More Adults	3.4%	
		Adults with Children	9.3%	

	MSA				MSA
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	2.35	days	Paid Accommodations		55.9%
Average Length (Overnight Only)	2.6	nights	Hotel/Motel		54.1%
Day –Trips	38.4%			High-End	27.2%
1-3 Nights	48.5%			Mid-Level	20.5%
4-7 Nights	11.6%			Economy	4.8%
8+ Nights	1.5%		Other Hotel/Motel		1.4%
Primary Mode of Transportation (Person-Da	ıys)		Non-Hotel/Motel		1.8%
Air Travel	26.2%		Non-Paid Accommodations		42.1%
Auto Travel (Net)	70.3%		Other Overnight		2.0%
Other Transportation (Net)	3.5%				
Bus	2.3%				
Train	1.1%				
Other	0.1%				
Distance Traveled One-Way from Home (Persor	n-Days)				
Average Distance Traveled	492	miles			
250 Miles or Less	47.2%				
251-500 Miles	14.6%				
500-1000 Miles	21.3%				
1001 Miles or More	16.9%				

		MSA		l	MSA
Expenditure Summary (Person-Days)		Expenditure Summary (Person-Days)			
Transportation - Total		36.7%	Avg. Per Person Per Day Spending	\$	163.80
	Transportation - Excluding Airfare	21.3%	Transportation - Total	ç	\$60.10
	Transportation - Airfare	15.4%	Transportation - Excluding Air	fare \$	\$34.80
	Transportation - Rental Car	5.2%	Transportation - Air	fare \$	\$99.60
	Transportation - Other	16.0%	Transportation - Rental	Car S	\$45.60
Food		20.1%	Transportation - O	her s	\$26.30
Lodging - Total		19.9%	Food	ç	\$32.90
	Lodging - Room	17.4%	Lodging - Total	ç	\$64.20
	Lodging - Services	2.5%	Lodging - Ro	om S	\$63.30
Shopping		12.3%	Lodging - Serv	ices \$	\$14.10
Entertainment		8.1%	Shopping	9	\$20.10
Miscellaneous		3.0%	Entertainment	9	\$13.20
			Miscellaneous		\$4.90

		MSA			MSA
Demographic Profile (Person-Day	/s)				
Average Age		44.6	Employment		
	18-34 Years	30.1%		Employed	70.2%
	35-49 Years	31.6%		Retired	12.5%
	50-64 Years	24.9%		Not Employed	17.2%
	65+ Years	13.4%			
			Marital Status		
Average HH Income (in \$1,000)		\$96,638		Married	63.5%
	Under \$25,000	11.5%		Never Married	24.8%
	\$25,000-\$49,999	21.2%		Divorced/Widowed	11.7%
	\$50,000-\$74,999	16.5%			
	\$75,000-\$99,999	15.6%	Children in Household		
	\$100,0000+	35.2%		Yes	41.5%
				No	58.5%

#### Fort Worth-Arlington, TX MSA Executive Summary

#### Highlights of Visitors to the Fort Worth-Arlington MSA

- Texans generated 64.8% of Person-Days to the Fort Worth- Arlington, TX MSA; Non-Texans 35.2%
- Top 3 Texan origin DMAs (Dallas-Fort Worth, Houston, Austin); Non-Texan DMAs Tulsa, OK, Marquette, MI, Minneapolis-St. Paul, MN)
- Leisure travel represented 67.6% of Person-Days to the Fort Worth- Arlington, TX MSA; Vacation 12.5% and Non-Vacation 55%
- Business travel represented 32.4% of Person-Days to the Fort Worth- Arlington, TX MSA; Meetings 19.2% and Transient 13.2%
- Activity categories participated: Attractions 14.8%, Culture 22.3%, Family/Life Events 32.8%, Libation/Culinary 21.4%, Nature 5.7%, Outdoor Sports 4.3%, General 57.1%
- Average Party Size (Adults and Children) 1.78 persons
- Average Length of Stay was 2 days (overnight and days); 2.68 nights (overnight only).
- 84.6% traveled by Auto;12.5% by Air
- Average distance traveled 387miles
- Accommodation Type: Paid 56.5%; Non-Paid 42.7%; Other Overnight 0.8%
- Average Per Person Per Day Spending \$112.50
- Average Age 47.3 years
- Average Household Income \$82,281
- Employment: Employed 60.6%, Retired 18.8%, Not Employed 20.7%
- Marital Status: Married 66.7%, Never Married 17%, Divorced/Widowed 16.3%
- Children in Household: Yes 34.8%, No 65.2%

### Fort Worth-Arlington, TX MSA Executive Summary

#### Volume/Share

The number of Person-Stays to the Fort Worth-Arlington MSA was estimated at 13.40 million in 2014, and the volume of Person-Days was estimated at 28.60 million.

The Fort Worth-Arlington MSA's share of total Person-Days to Texas ranked 5 out of 26 Texas MSAs.

#### Fort Worth-Arlington, TX MSA Volume (millions) Fort Worth-Arlington, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	28.60	20.09	8.51
2013	27.39	19.18	8.21
2012	26.07	18.11	7.96
Person-Stays	Total	Leisure	Business
2014	12.76	8.78	3.98
2014	12.76 11.84	8.78 8.06	3.98 3.78

Person-Days	Total	Leisure	Business
2014	5.5%	5.1%	6.4%
2013	5.7%	5.2%	6.6%
2012	5.0%	4.7%	6.2%

	MSA		MSA
Top Origin DMAs (Person-Days)		Top Origin DMAs (Person-Days)	
In State DMAs		Out-of-State DMAs	
Total Texans (Intrastate)	64.8%	Total Non-Texans (Interstate)	35.2%
Dallas-Fort Worth	20.4%	Tulsa, OK	5.2%
Houston	14.4%	Marquette, MI	3.6%
Austin	7.9%	Minneapolis-St. Paul, MN	1.4%
Amarillo	4.7%	Chicago, IL	1.2%
Waco-Temple-Bryan	3.2%	Washington, DC (Hagerstown, MD)	1.2%
Tyler-Longview (Lufkin, Nacogdoches)	3.2%	Orlando-Daytona Beach-Melbourne, FL	1.1%
San Antonio	2.4%	Baton Rouge, LA	1.0%
Abilene-Sweetwater	2.2%	Wichita-Hutchinson Plus, KS	1.0%

	MSA		MSA
Purpose of Stay (Person-Days)		Purpose of Stay (Person-Days)	
Total Leisure	67.6%	Total Business	32.4%
Vacation	12.5%	Meetings	19.2%
Getaway Weekend-Overnight	5.8%	Seminar/Trair	ning 10.5%
General Vacation-Overnight	5.2%	Conven	tion 4.9%
Day Trip Vacation/Getaway	1.5%	Other Group Mee	ting 3.9%
Non-Vacation	55.0%	Transient	13.2%
Visit Friend/Relative	35.3%	Inspection/A	udit 4.1%
Special Event (celebration, reunion)	10.0%	Consulting/Client Ser	vice 2.9%
Convention/Show/Conference	2.0%	Sales/Purcha	sing 1.9%
Medical/Health Care	1.7%	Government/Mili	tary 0.9%
Seminar/Class/Training (personal)	0.4%	Construction/Re	pair 0.1%
Other Leisure/Personal	5.6%	Other Busir	ness 3.3%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	14.8%	Nature (Net)	5.7%	
Professional Sports Event	4.7%	Parks (national/state, etc)	3.9%	
Nightlife (bar, nightclub, etc.)	4.4%	Camping	1.5%	
Theme/Amusement/Water Parks	3.2%	Beach/Waterfront	1.1%	
Culture (Net)	22.3%	Outdoor Sports (Net)	4.3%	
Movies	8.7%	Fishing	1.9%	
Historic Sites	7.3%	Biking	1.6%	
Museums/Art Exhibits etc.	6.0%	Golfing	0.7%	
Family/Life Events (Net)	32.8%	General (Net)	<b>57.1%</b>	
Visit Friends/Relatives (general visit)	22.7%	Business	25.7%	
Holiday Celebration (Thanksgiving, July 4th etc.)	5.3%	Shopping	17.5%	
Funeral/Memorial	4.3%	Medical/Health/Doctor Visit	11.9%	
Libation/Culinary (Net)	21.4%	Trip Party Composition (Trip-Days)		
Culinary/Dining Experience	21.1%	Avg. Party Size (Adults and Children)	1.78	persons
Winery/Distillery/Brewery Tours	0.8%	One Male Only	19.4%	
		One Female Only	28.8%	
		One Male and One Female	24.6%	
		Two Male and Two Females	10.3%	
		Three or More Adults	4.1%	
		Adults with Children	12.9%	

	MSA				MSA
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	2.01	days	Paid Accommodations		56.5%
Average Length (Overnight Only)	2.68	nights	Hotel/Motel		50.3%
Day –Trips	52.9%			High-End	23.5%
1-3 Nights	36.6%			Mid-Level	17.2%
4-7 Nights	9.0%			Economy	6.5%
8+ Nights	1.6%		Other Hotel/Motel		3.1%
Primary Mode of Transportation (Person-Da	ays)		Non-Hotel/Motel		6.2%
Air	12.5%		Non-Paid Accommodations		42.7%
Auto Travel (Net)	84.6%		Other Overnight		0.8%
Other Transportation (Net)	2.9%				
Bus	1.8%				
Train	1.0%				
Other	0.1%				
Distance Traveled One-Way from Home (Perso	n-Days)				
Average Distance Traveled	387	miles			
250 Miles or Less	62.8%				
251-500 Miles	11.7%				
500-1000 Miles	12.4%				
1001 Miles or More	13.2%				

		MSA		MSA
Expenditure Summary (Person-Days)			Expenditure Summary (Person-Days)	
Transportation - Total		32.9%	Avg. Per Person Per Day Spending	\$122.50
7	Transportation - Excluding Airfare	24.2%	Transportation - Total	\$40.30
	Transportation - Airfare	8.7%	Transportation - Excluding Airfar	e \$29.60
	Transportation - Rental Car	4.4%	Transportation - Airfar	e \$84.10
	Transportation - Other	19.7%	Transportation - Rental Ca	r \$48.80
Food		24.2%	Transportation - Other	r \$24.20
Lodging - Total		18.0%	Food	\$29.60
	Lodging - Room	14.8%	Lodging - Total	\$46.70
	Lodging - Services	3.1%	Lodging - Rooi	n \$44.80
Shopping		13.0%	Lodging - Service	s \$11.60
Entertainment		8.5%	Shopping	\$15.90
Miscellaneous		3.6%	Entertainment	\$10.40
			Miscellaneous	\$4.40

		MSA		MSA
Demographic Profile (Person-Day	s)			
Average Age		47.3	Employment	
	18-34 Years	26.1%	Employed	60.6%
	35-49 Years	23.9%	Retired	18.8%
	50-64 Years	35.5%	Not Employed	20.7%
	65+ Years	14.5%		
			Marital Status	
Average HH Income (in \$1,000)		\$82,281	Married/Living with Partner	66.7%
	Under \$25,000	12.7%	Never Married	17.0%
	\$25,000-\$49,999	30.2%	Divorced/Widowed	16.3%
	\$50,000-\$74,999	16.2%		
	\$75,000-\$99,999	13.7%	Children in Household	
	\$100,0000+	27.2%	Yes	34.8%
			No	65.2%

**Sherman-Denison, TX MSA** 

### **Sherman-Denison, TX MSA Executive Summary**

#### Highlights of Visitors to the Sherman-Denison MSA

- Texans generated 95% of Person-Days to the Sherman- Denison, TX MSA; Non-Texans 5%
- Top 3 Texan origin DMAs (El Paso, Dallas-Fort Worth, Abilene-Sweetwater); Non-Texan DMAs (Atlanta, GA, Sherman, TX-Ada, OK, Oklahoma City, OK)
- Leisure travel represented 72.1% of Person-Days to the Sherman- Denison, TX MSA; Vacation 8.6% and Non-Vacation 63.5%
- Business travel represented 27.9% of Person-Days to the Sherman-Denison, TX MSA; Meetings 0.7% and Transient 27.2%
- Activity categories participated: Attractions 23.3%, Culture 16.9%, Family/Life Events 44.3%, Libation/Culinary 5.6%, Nature 11.3%, Outdoor Sports 16.3%, General 58.6%
- Average Party Size (Adults and Children) 1.57 persons
- Average Length of Stay was 3.4 days (overnight and days); 5.05 nights (overnight only).
- 100% traveled by Auto; 0% by Air
- Average distance traveled 285miles
- Accommodation Type: Paid 34.4%; Non-Paid 65.5%; Other Overnight 0.1%
- Average Per Person Per Day Spending \$67.30
- Average Age 48 years
- Average Household Income \$93,603
- Employment: Employed 35.8%, Retired 21.2%, Not Employed 43.1%
- Marital Status: Married 52%, Never Married 41.9%, Divorced/Widowed 6.1%
- Children in Household: Yes 4.6%, No 95.4%

### **Sherman-Denison, TX MSA Executive Summary**

#### Volume/Share

The number of Person-Stays to the Sherman-Denison MSA was estimated at 1.51 million in 2014, and the volume of Person-Days was estimated at 3.04 million.

The Sherman-Denison MSA's share of total Person-Days to Texas ranked 20 out of 26 Texas MSAs.

#### **Sherman-Denison, TX MSA Volume (millions)**

Person-Days	Total	Leisure	Business
2014	3.04	2.43	0.61
2013	2.58	2.14	0.44
2012	2.56	1.96	0.60
Person-Stays	Total	Leisure	Business
Person-Stays 2014	Total 1.51	Leisure 1.16	Business 0.35
		200000	

#### Sherman-Denison, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	0.9%	0.9%	1.2%
2013	0.2%	0.3%	0.0%
2012	0.7%	0.5%	0.3%

Sherman-Denison MSA Small Sample – Use with caution

### Sherman-Denison, TX MSA

		MSA		MSA
Top Origin DMAs (Person-Days)			Top Origin DMAs (Person-Days)	
In State DMAs			Out-of-State DMAs	
Total Texans (Intrastate)		95.0%	Total Non-Texans (Interstate)	5.0%
	El Paso	36.0%	Fort Smith-Fayetteville-Springdale-Rogers, AR	1.4%
	Dallas-Fort Worth	35.4%	Sherman, TX- Ada, OK	1.3%
	Abilene-Sweetwater	16.1%	Atlanta, GA	0.9%
	Waco-Temple-Bryan	3.0%	Albany-Schenectady-Troy, NY	0.8%
	Sherman-Ada	2.0%	Kansas City, MO	0.3%
	Lubbock	1.5%	Orlando-Daytona Beach-Melbourne, FL	0.1%
	Austin	0.9%	Albuquerque-Santa Fe, NM	0.1%
	Houston	0.1%	San Diego, CA	0.1%

Sherman-Denison MSA Small Sample – Use with caution

	MSA			MSA
Purpose of Stay (Person-Days)		Purpose of Stay (Person-Days	Purpose of Stay (Person-Days)	
Total Leisure	72.1%	Total Business		27.9%
Vacation	8.6%	Meetings		0.7%
Getaway Weekend-Overnight	5.4%		Seminar/Training	0.7%
General Vacation-Overnight	1.7%		Convention	0.0%
Day Trip Vacation/Getaway	1.4%	Othe	er Group Meeting	0.0%
Non-Vacation	63.5%	Transient		27.2%
Visit Friend/Relative	45.9%	Co	nstruction/Repair	5.5%
Medical/Health Care	11.1%		Inspection/Audit	0.0%
Special Event (celebration, reunion)	2.6%	Consult	ing/Client Service	0.0%
Convention/Show/Conference	0.0%		Sales/Purchasing	0.0%
Seminar/Class/Training (personal)	0.0%	Gov	ernment/Military	0.0%
Other Leisure/Personal	3.9%		Other Business	21.6%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	23.3%	Nature (Net)	11.3%	
Gambling (slots, cards, horses, etc.)	23.3%	Beach/Waterfront	5.9%	
Amateur Sports (attend/participate)	0.0%	Camping	3.6%	
Nightlife (bar, nightclub, etc.)	0.0%	Wildlife Viewing (birds, whales etc.)	3.4%	
Culture (Net)	16.9%	Outdoor Sports (Net)	16.3%	
Concerts/Theatre/Dance etc.	10.9%	Fishing	11.9%	
Touring/Sightseeing	3.3%	Boating/Sailing	2.9%	
Historic Sites	1.9%	Hiking	2.0%	
Family/Life Events (Net)	44.3%	General (Net)	58.6%	
Visit Friends/Relatives (general visit)	35.0%	Shopping	28.8%	
Personal Special Event (Anniversary, Birthday)	5.7%	Business	23.8%	
Funeral/Memorial	3.7%	Medical/Health/Doctor Visit	13.9%	
Libation/Culinary (Net)	5.6%	Trip Party Composition (Trip-Days)		
Culinary/Dining Experience	5.2%	Avg. Party Size (Adults and Children)	1.57	persons
Winery/Distillery/Brewery Tours	0.4%	One Male Only	4.0%	
		One Female Only	64.2%	
		One Male and One Female	15.9%	
		Two Male and Two Females	7.7%	
		Three or More Adults	6.1%	
		Adults with Children	2.0%	

	MSA				MSA
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	3.4	days	Paid Accommodations		34.4%
Average Length (Overnight Only)	5.05	nights	Hotel/Motel		5.9%
Day –Trips	47.4%			High-End	0.0%
1-3 Nights	28.6%			Mid-Level	4.9%
4-7 Nights	16.2%			Economy	1.0%
8+ Nights	7.7%		Other Hotel/Motel		0.0%
Primary Mode of Transportation (Person-D	ays)		Non-Hotel/Motel		28.4%
Air	0.0%		Non-Paid Accommodations		65.5%
Auto Travel (Net)	100%		Other Overnight		0.1%
Other Transportation (Net)	0.0%				
Bus	0.0%				
Train	0.0%				
Other	0.0%				
Distance Traveled One-Way from Home (Perso	n-Days)				
Average Distance Traveled	285	miles			
250 Miles or Less	59.7%				
251-500 Miles	1.8%				
500-1000 Miles	37.5%				
1001 Miles or More	1.0%				

Sherman-Denison MSA Small Sample – Use with caution

		MSA		MSA
Expenditure Summary	(Person-Days)		Expenditure Summary (Person-Days)	
Transportation - Total		34.1%	Avg. Per Person Per Day Spending	\$67.30
-	Transportation - Excluding Airfare	34.1%	Transportation - Total	\$23.00
	Transportation - Airfare	0.0%	Transportation - Excluding Airfar	\$23.00
	Transportation - Rental Car	0.0%	Transportation - Airfar	e \$0.00
	Transportation - Other	34.1%	Transportation - Rental Ca	r \$0.00
Food		22.6%	Transportation - Othe	r \$23.00
Lodging - Total		3.1%	Food	\$15.20
	Lodging - Room	3.1%	Lodging - Total	\$7.40
	Lodging - Services	0.0%	Lodging - Roor	n \$7.50
Shopping		13.9%	Lodging - Service	s \$0.00
Entertainment		24.3%	Shopping	\$9.30
Miscellaneous		2.3%	Entertainment	\$16.40
			Miscellaneous	\$1.60

		MSA		MSA
Demographic Profile (Person-Day	rs)			
Average Age		48	Employment	
	18-34 Years	35.4%	Employed	35.8%
	35-49 Years	4.0%	Retired	21.2%
	50-64 Years	34.6%	Not Employed	43.1%
	65+ Years	26.0%		
			Marital Status	
Average HH Income (in \$1,000)		\$93,603	Married/Living with Partner	52.0%
	Under \$25,000	7.6%	Never Married	41.9%
	\$25,000-\$49,999	5.0%	Divorced/Widowed	6.1%
	\$50,000-\$74,999	18.6%		
	\$75,000-\$99,999	37.2%	Children in Household	
	\$100,0000+	31.6%	Yes	4.6%
			No	95.4%

### College Station-Bryan, TX MSA Executive Summary

### Highlights of Visitors to the College Station-Bryan MSA

- Texans generated 87.2% of Person-Days to the College Station-Bryan, TX MSA; Non-Texans 12.8%
- Top 3 Texan origin DMAs (Houston, Dallas-Fort Worth, Waco-Temple-Bryan); Non-Texan DMAs (Boston, MA (Manchester, NH), Chicago, IL)
- Leisure travel represented 79.2% of Person-Days to the College Station-Bryan, TX MSA; Vacation 5.8% and Non-Vacation 73.4%
- Business travel represented 20.8% of Person-Days to the College Station-Bryan, TX MSA; Meetings 15.7% and Transient 5.1%
- Activity categories participated: Attractions 8.5%, Culture 13.7%, Family/Life Events 50.9%, Libation/Culinary 27.4%, Nature 0.9%, Outdoor Sports 2.7%, General 49.2%
- Average Party Size (Adults and Children) 1.7 persons
- Average Length of Stay was 1.62 days (overnight and days); 1.76 nights (overnight only).
- 93.6% traveled by Auto; 5.3% by Air
- Average distance traveled 216 miles
- Accommodation Type: Paid 49.4%; Non-Paid 45.9%; Other Overnight 4.7%
- Average Per Person Per Day Spending \$86.30
- Average Age 46.1 years
- Average Household Income \$93,394
- Employment: Employed 78.8%, Retired 10.4%, Not Employed 10.8%
- Marital Status: Married 50.4%, Never Married 36.6%, Divorced/Widowed 13%
- Children in Household: Yes 38%, No 62%

### College Station-Bryan, TX MSA Executive Summary

### Volume/Share

The number of Person-Stays to the College Station-BryanMSA was estimated at 4.04 million in 2014, and the volume of Person-Days was estimated at 7.13 million.

The College Station-Bryan MSA's share of total Person-Days to Texas ranked 13 out of 26 Texas MSAs.

### College Station-Bryan, TX MSA Volume (millions) College Station-Bryan, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	7.13	5.56	1.57
2013	7.02	5.45	1.57
2012	6.81	5.21	1.61
Person-Stays	Total	Leisure	Business
Person-Stays 2014	Total 4.04	Leisure 3.25	Business 0.79

Person-Days	Total	Leisure	Business
2014	1.2%	1.3%	0.9%
2013	1.5%	1.2%	1.7%
2012	1.2%	1.2%	1.5%

MSA		MSA	
	Top Origin DMAs (Person-Days)		p Origin DMAs (Person-Days)
	Out-of-State DMAs		State DMAs
12.8%	Total Non-Texans (Interstate)	87.2%	tal Texans (Intrastate)
2.7%	Boston, MA (Manchester, NH)	33.2%	Houston
1.5%	Chicago, IL	22.8%	Dallas-Fort Worth
1.4%	Tulsa, OK	17.0%	Waco-Temple-Bryan
1.0%	Baltimore, MD	6.4%	Corpus Christi
1.0%	Little Rock-Pine Bluff, AR	3.6%	Austin
0.9%	Syracuse, NY	1.8%	San Antonio
0.7%	Orlando-Daytona Beach-Melbourne, FL	1.0%	Shreveport
0.6%	Atlanta, GA	0.8%	Laredo

		MSA			MSA
Purpose of Stay (	Person-Days)		Purpose of Stay (Pe	rson-Days)	
Total Leisure		79.2%	<b>Total Business</b>		20.8%
Vacation		5.8%	Meetings		15.7%
	Getaway Weekend-Overnight	3.9%		Convention	7.2%
	General Vacation-Overnight	1.2%		Seminar/Training	2.8%
	Day Trip Vacation/Getaway	0.7%		Other Group Meetings	5.7%
Non-Vacation		73.4%	Transient		5.1%
	Visit Friend/Relative	38.2%		Consulting/Client Service	1.0%
	Special Event (celebration, reunion)	13.2%		Inspection/Audit	0.5%
	Medical/Health Care	1.4%		Sales/Purchasing	0.3%
	Seminar/Class/Training (personal)	0.4%		Government/Military	0.0%
	Convention/Show/Conference	0.1%		Construction/Repair	0.0%
	Other Leisure/Personal	20.0%		Other Business	3.3%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	8.5%	Nature (Net)	0.9%	
Amateur Sports (attend/participate)	6.3%	Parks (national/state, etc)	0.9%	
Professional Sports Event	1.3%	Beach/Waterfront	0.2%	
Nightlife (bar, nightclub, etc.)	1.1%	Wildlife Viewing (birds, whales etc.)	0.0%	
Culture (Net)	13.7%	Outdoor Sports (Net)	2.7%	
Movies	7.7%	Golfing	1.8%	
Touring/Sightseeing	3.3%	Fishing	0.4%	
Museums/Art Exhibits etc.	2.8%	Tennis	0.2%	
Family/Life Events (Net)	50.9%	General (Net)	49.2%	
Visit Friends/Relatives (general visit)	33.0%	Business	20.3%	
Personal Special Event (Anniversary, Birthday)	18.4%	Shopping	16.8%	
Reunion/Graduation	3.1%	Medical/Health/Doctor Visit	7.1%	
Libation/Culinary (Net)	27.4%	<b>Trip Party Composition (Trip-Days)</b>		
Culinary/Dining Experience	27.4%	Avg. Party Size (Adults and Children)	1.7	persons
Winery/Distillery/Brewery Tours	0.3%	One Male Only	18.3%	
		One Female Only	31.3%	
		One Male and One Female	21.8%	
		Two Male and Two Females	14.0%	
		Three or More Adults	4.6%	
		Adults with Children	9.9%	

	MSA	1			MSA
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	1.62	days	Paid Accommodations		49.4%
Average Length (Overnight Only)	1.76	nights	Hotel/Motel		46.6%
Day –Trips	50.8%			High-End	16.5%
1-3 Nights	46.4%			Mid-Level	8.2%
4-7 Nights	2.6%			Economy	20.7%
8+ Nights	0.2%		Other Hotel/Motel		1.3%
Primary Mode of Transportation (Person-Da	ays)		Non-Hotel/Motel		2.8%
Air	5.3%		Non-Paid Accommodations		45.9%
Auto Travel (Net)	93.6%		Other Overnight		4.7%
Other Transportation (Net)	1.0%				
Bus	0.0%				
Train	1.0%				
Other	0.0%				
Distance Traveled One-Way from Home (Perso	n-Days)				
Average Distance Traveled	216	miles			
250 Miles or Less	86.4%				
251-500 Miles	4.0%				
500-1000 Miles	3.6%				
1001 Miles or More	6.0%				

		MSA			MSA
Expenditure Summary (Person-Days)			Expenditure Summary (P	erson-Days)	
Transportation - Total		32.3%	Avg. Per Person Per Day	Spending	\$86.30
Transportation - Excluding Airfare 27.0% Transportation - Total			\$27.90		
	Transportation - Airfare	5.3%	Trans	portation - Excluding Airfare	\$23.30
Tı	ransportation - Rental Car	0.7%		Transportation - Airfare	\$76.40
	Transportation - Other	26.4%		Transportation - Rental Car	\$28.80
Food		26.0%		Transportation - Other	\$22.80
Lodging - Total		19.2%	Food		\$22.40
	Lodging - Room	19.2%	Lodging - Total		\$42.70
	Lodging - Services	0.0%		Lodging - Room	\$43.80
Shopping		17.6%		Lodging - Services	\$00.0
Entertainment		3.7%	Shopping		\$15.20
Miscellaneous		1.1%	Entertainment		\$3.20
			Miscellaneous		\$1.00

		MSA			MSA
Demographic Profile (Person-Day	ys)				
Average Age		46.1	Employment		
	18-34 Years	30.1%		Employed	78.8%
	35-49 Years	26.2%		Retired	10.4%
	50-64 Years	27.4%		Not Employed	10.8%
	65+ Years	16.4%			
			Marital Status		
Average HH Income (in \$1,000)		\$93,394		Married	50.4%
	Under \$25,000	8.1%		Never Married	36.6%
	\$25,000-\$49,999	25.7%		Divorced/Widowed	13.0%
	\$50,000-\$74,999	27.4%			
	\$75,000-\$99,999	10.5%	Children in Household		
	\$100,0000+	28.3%		Yes	38.0%
				No	62.0%

### Killeen-Temple-Fort Hood, TX MSA Executive Summary

### Highlights of Visitors to the Killeen-Temple-Fort Hood MSA

- Texans generated 63.8% of Person-Days to the Killeen-Temple-Fort Hood, TX MSA; Non-Texans 36.2%
- Top 3 Texan origin DMAs (Austin, Houston, Dallas-Fort Worth); Non-Texan DMAs (Los Angeles, CA, Davenport-Rock Island-Moline, IL, Albuquerque-Santa Fe, NM)
- Leisure travel represented 72.7% of Person-Days to the Killeen-Temple-Fort Hood, TX MSA; Vacation 8.8% and Non-Vacation 63.9%
- Business travel represented 27.3% of Person-Days to the Killeen-Temple-Fort Hood, TX MSA; Meetings
   6.2% and Transient 21.1%
- Activity categories participated: Attractions 18.6%, Culture 20.9%, Family/Life Events 51.2%, Libation/Culinary 24.2%, Nature 13%, Outdoor Sports 13.4%, General 38.6%
- Average Party Size (Adults and Children) 1.62 persons
- Average Length of Stay was 1.87 days (overnight and days); 1.81 nights (overnight only).
- 87.5% traveled by Auto; 11.3% by Air
- Average distance traveled 446 miles
- Accommodation Type: Paid 27.8%; Non-Paid 70%; Other Overnight 2.2%
- Average Per Person Per Day Spending \$104.30
- Average Age 46.4 years
- Average Household Income \$79,519
- Employment: Employed 69.9%, Retired 8.9%, Not Employed 21.2%
- Marital Status: Married 74.2%, Never Married 16.8%, Divorced/Widowed 9%
- Children in Household: Yes 28.8%, No 71.2%

### Killeen-Temple-Fort Hood, TX MSA Executive Summary

### Volume/Share

The number of Person-Stays to the Killeen-Temple-Fort Hood MSA was estimated at 3.88 million in 2014, and the volume of Person-Days was estimated at 7.90 million.

The Killeen-Temple-Fort Hood MSA's share of total Person-Days to Texas ranked 11 out of 26 Texas MSAs.

# Killeen-Temple-Fort Hood, TX MSA Volume (millions)

Person-Days	Total	Leisure	Business
2014	7.90	5.68	2.22
2013	7.63	5.48	2.14
2012	7.20	5.04	2.16
Person-Stays	Total	Latarina	<b>D</b>
i Cison-Stays	TOLAI	Leisure	Business
2014	3.88	2.73	1.15
		200000	

# Killeen-Temple-Fort Hood, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	1.6%	1.6%	1.4%
2013	1.4%	1.4%	1.6%
2012	1.3%	1.3%	1.3%

	MSA		MSA
Top Origin DMAs (Person-Days)		Top Origin DMAs (Person-Days)	
In State DMAs		Out-of-State DMAs	
Total Texans (Intrastate)	63.8%	Total Non-Texans (Interstate)	36.2%
Austin	19.0%	Los Angeles, CA	8.2%
Houston	13.6%	Davenport-Rock Island-Moline, IL	4.2%
Dallas-Fort Worth	12.2%	Albuquerque-Santa Fe, NM	4.1%
San Antonio	8.8%	New York, NY	3.9%
Corpus Christi	4.8%	Monterey-Salinas, CA	3.5%
Waco-Temple-Bryan	2.7%	Washington, DC (Hagerstown, MD)	2.5%
Shreveport	2.1%	Philadelphia, PA	2.0%
Harlingen-Weslaco-Brownsville-McAllen	0.6%	Wichita Falls, TX & Lawton, OK	1.8%

		MSA			MSA
Purpose of Stay (I	Person-Days)		Purpose of Stay (Pers	on-Days)	
Total Leisure		72.7%	<b>Total Business</b>		27.3%
Vacation		8.8%	Meetings		6.2%
	Getaway Weekend-Overnight	7.9%		Convention	5.4%
	Day Trip Vacation/Getaway	0.9%		Seminar/Training	0.0%
	General Vacation-Overnight	0.0%		Other Group Meetings	0.9%
Non-Vacation		63.9%	Transient		21.1%
	Visit Friend/Relative	51.2%		Client Service	10.8%
	Special Event (celebration, reunion)	6.9%		Inspect Audit	3.1%
	Medical/Health Care	1.4%		Construction/Repair	2.6%
	Convention/Show/Conference	1.1%		Sales/Purchasing	0.4%
	Seminar/Class/Training (personal)	0.0%		Government/Military	0.0%
	Other Leisure/Personal	3.4%		Other Business	4.2%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	18.6%	Nature (Net)	13.0%	
Nightlife (bar, nightclub, etc.)	11.0%	Parks (national/state, etc)	8.5%	
Amateur Sports (attend/participate)	3.1%	Camping	4.3%	
Show: Boat, Car, Home	3.0%	Beach/Waterfront	1.5%	
Culture (Net)	20.9%	Outdoor Sports (Net)	13.4%	
Movies	13.3%	Hiking	9.6%	
Touring/Sightseeing	11.4%	Fishing	4.7%	
Historic Sites	5.4%	Hunting	3.3%	
Family/Life Events (Net)	51.2%	General (Net)	38.6%	
Visit Friends/Relatives (general visit)	38.8%	Shopping	16.4%	
Personal Special Event (Anniversary, Birthday)	7.9%	Business	13.7%	
Holiday Celebration (Thanksgiving, July 4th etc.)	5.7%	Medical/Health/Doctor Visit	4.8%	
Libation/Culinary (Net)	24.3%	Trip Party Composition (Trip-Days)		
Culinary/Dining Experience	24.2%	Avg. Party Size (Adults and Children)	1.62	persons
Winery/Distillery/Brewery Tours	5.0%	One Male Only	31.0%	
		One Female Only	25.8%	
		One Male and One Female	28.5%	
		Two Male and Two Females	3.8%	
		Three or More Adults	5.6%	
		Adults with Children	5.3%	

	MSA	ı			MSA
Length of Stay (Stays)			Accommodation Type (Person-Days)		
Average Length (Incl. Days)	1.87	days	Paid Accommodations		27.8%
Average Length (Overnight Only)	1.81	nights	Hotel/Motel		27.7%
Day –Trips	38.0%			High-End	0.8%
1-3 Nights	57.7%			Mid-Level	11.7%
4-7 Nights	4.1%			Economy	15.0%
8+ Nights	0.3%		Other Hotel/Motel		0.2%
Primary Mode of Transportation (Person-Da	ays)		Non-Hotel/Motel		0.0%
Air	11.3%		Non-Paid Accommodations		70.0%
Auto Travel (Net)	87.5%		Other Overnight		2.2%
Other Transportation (Net)	1.2%				
Bus	0.0%				
Train	0.9%				
Other	0.3%				
Distance Traveled One-Way from Home (Person	n-Days)				
Average Distance Traveled	446	miles			
250 Miles or Less	63.2%				
251-500 Miles	4.8%				
500-1000 Miles	11.7%				
1001 Miles or More	20.3%				

		MSA		MSA
Expenditure Summary (Person-Days)			Expenditure Summary (Person-Days)	
Transportation -	Total	48.0%	Avg. Per Person Per Day Spending	\$104.30
	Transportation - Excluding Airfare	33.3%	Transportation - Total	\$50.00
	Transportation - Airfare	14.7%	Transportation - Excluding Airfare	\$34.70
	Transportation - Rental Car	5.7%	Transportation - Airfare	\$136.90
	Transportation - Other	27.5%	Transportation - Rental Car	\$50.70
Food		20.6%	Transportation - Other	\$28.70
Lodging - Total		7.7%	Food	\$21.50
	Lodging - Room	7.7%	Lodging - Total	\$33.20
	Lodging - Services	0.0%	Lodging - Room	\$33.20
Shopping		15.4%	Lodging - Services	\$0.00
Entertainment		5.6%	Shopping	\$16.00
Miscellaneous		2.6%	Entertainment	\$5.80
			Miscellaneous	\$2.80

		MSA			MSA
Demographic Profile (Person-Day	ys)				
Average Age		46.4	Employment		
	18-34 Years	26.1%		Employed	69.9%
	35-49 Years	28.6%		Retired	8.9%
	50-64 Years	33.8%		Not Employed	21.2%
	65+ Years	11.5%			
			Marital Status		
Average HH Income (in \$1,000)		\$79,519		Married	74.2%
	Under \$25,000	12.1%		Never Married	16.8%
	\$25,000-\$49,999	34.1%		Divorced/Widowed	9.0%
	\$50,000-\$74,999	10.7%			
	\$75,000-\$99,999	13.6%	<b>Children in Household</b>		
	\$100,0000+	29.6%		Yes	28.8%
				No	71.2%

### Waco, TX MSA Executive Summary

### **Highlights of Visitors to the Waco MSA**

- Texans generated 78.4% of Person-Days to the Waco, TX MSA; Non-Texans 21.6%
- Top 3 Texan origin DMAs (Dallas-Fort Worth, Waco-Temple-Bryan, Austin); Non-Texan DMAs (Fort Myers-Naples, FL, Oklahoma City, OK, Raleigh-Durham, NC)
- Leisure travel represented 55.1% of Person-Days to the Waco, TX MSA; Vacation 9.5% and Non-Vacation 45.6%
- Business travel represented 44.9% of Person-Days to the Waco, TX MSA; Meetings 24.5% and Transient 20.4%
- Activity categories participated: Attractions 14.4%, Culture 14.7%, Family/Life Events 22.9%, Libation/Culinary 25.8%, Nature 2.4%, Outdoor Sports 3.5%, General 33.3%
- Average Party Size (Adults and Children) 1.79 persons
- Average Length of Stay was 1.66 days (overnight and days); 2.05 nights (overnight only).
- 93.2% traveled by Auto; 5.7% by Air
- Average distance traveled 295 miles
- Accommodation Type: Paid 63%; Non-Paid 31%; Other Overnight 6%
- Average Per Person Per Day Spending \$106.20
- Average Age 43.3 years
- Average Household Income \$89,526
- Employment: Employed 64.5%, Retired 11.4%, Not Employed 24.1%
- Marital Status: Married 60%, Never Married 22.3%, Divorced/Widowed 17.7%
- Children in Household: Yes 41.9%, No 58.1%

### **Waco, TX MSA Executive Summary**

### Volume/Share

The number of Person-Stays to the Waco MSA was estimated at 3.91 million in 2014, and the volume of Person-Days was estimated at 6.38 million.

The Waco MSA's share of total Person-Days to Texas ranked 15 out of 26 Texas MSAs.

### Waco, TX MSA Volume (millions)

Person-Days	Total	Leisure	Business
2014	6.38	3.80	2.58
2013	6.12	3.64	2.48
2012	5.83	3.49	2.33
Person-Stays	Total	Leisure	Business
Person-Stays 2014	Total 3.91	Leisure 2.33	Business 1.59

### Waco, TX MSA Share of Texas Tourism

Person-Days	Total	Leisure	Business
2014	1.3%	1.0%	2.1%
2013	1.3%	1.0%	2.2%
2012	1.2%	0.9%	2.0%

		MSA		MSA
Top Origin DMAs (Person-Day	rs)		Top Origin DMAs (Person-Days)	
In State DMAs			Out-of-State DMAs	
Total Texans (Intrastate)		78.4%	Total Non-Texans (Interstate)	21.6%
	Dallas-Fort Worth	27.0%	Fort Myers-Naples, FL	2.5%
	Waco-Temple-Bryan	18.9%	Oklahoma City, OK	2.3%
	Austin	7.6%	Raleigh-Durham, NC	2.2%
	San Antonio	7.3%	New York, NY	2.1%
	El Paso	5.2%	Atlanta, GA	1.9%
	Houston	4.5%	San Francisco-Oakland-San Jose, CA	1.7%
	Corpus Christi	3.5%	Shreveport, LA	1.6%
	Victoria	2.0%	Topeka, KS	1.4%

		MSA			MSA
Purpose of Stay (Person-Days)			Purpose of Stay (Perso	on-Days)	
Total Leisure		55.1%	<b>Total Business</b>		44.9%
Vacation		9.5%	Meetings		24.5%
	Getaway Weekend-Overnight	7.0%		Convention	7.4%
	General Vacation-Overnight	1.6%		Seminar/Training	4.3%
	Day Trip Vacation/Getaway	0.9%		Other Group Meetings	12.9%
Non-Vacation		45.6%	Transient		20.4%
	Visit Friend/Relative	18.8%		Client Service	4.3%
	Special Event (celebration, reunion)	8.5%		Inspect Audit	3.1%
	Convention/Show/Conference	2.8%		Construction/Repair	1.3%
	Seminar/Class/Training (personal)	2.4%		Sales/Purchasing	1.0%
	Medical/Health Care	0.5%		Government/Military	0.0%
	Other Leisure/Personal	12.5%		Other Business	10.8%

	MSA		MSA	
Activities Summary (Stays)				
Attractions (Net)	14.4	Nature (Net)	2.4%	
Amateur Sports (attend/participate)	8.0%	Parks (national/state, etc)	1.3%	
Zoo/Aquarium	2.4%	Beach/Waterfront	0.7%	
Theme/Amusement/Water Parks	2.3%	Wildlife Viewing (birds, whales etc.)	0.4%	
Culture (Net)	14.7%	Outdoor Sports (Net)	3.5%	
Movies	5.5%	Boating/Sailing	1.3%	
Museums/Art Exhibits etc.	4.1%	Tennis	1.0%	
Historic Sites	3.0%	Water Sports	0.5%	
Family/Life Events (Net)	22.9%	General (Net)	33.3%	
Visit Friends/Relatives (general visit)	17.9%	Shopping	17.4%	
Personal Special Event (Anniversary, Birthday)	4.3%	Business	13.7%	
Holiday Celebration (Thanksgiving, July 4th etc.)	1.7%	Medical/Health/Doctor Visit	2.4%	
Libation/Culinary (Net)	25.8%	<b>Trip Party Composition (Trip-Days)</b>		
Culinary/Dining Experience	25.8%	Avg. Party Size (Adults and Children)	1.79	persons
Winery/Distillery/Brewery Tours	0.0%	One Male Only	34.9%	
		One Female Only	18.2%	
		One Male and One Female	21.9%	
		Two Male and Two Females	9.2%	
		Three or More Adults	4.7%	
		Adults with Children	11.1%	

	MSA				MSA
Length of Stay (Stays)			Accommodation Type	(Person-Days)	
Average Length (Incl. Days)	1.66	days	Paid Accommodations		63.0%
Average Length (Overnight Only)	2.05	nights	Hotel/Motel		61.8%
Day –Trips	55.9%			High-End	12.7%
1-3 Nights	38.2%			Mid-Level	36.1%
4-7 Nights	5.8%			Economy	12.0%
8+ Nights	0.2%		Other Hotel/Motel		1.1%
Primary Mode of Transportation (Person-Da			Non-Hotel/Motel		1.2%
Air	5.7%		Non-Paid Accommodations		31.0%
Auto Travel (Net)	93.2%		Other Overnight		6.0%
Other Transportation (Net)	1.1%				
Bus	1.1%				
Train	0.0%				
Other	0.0%				
Distance Traveled One-Way from Home (Persor	n-Days)				
Average Distance Traveled	295	miles			
250 Miles or Less	72.0%				
251-500 Miles	6.1%				
500-1000 Miles	12.4%				
1001 Miles or More	9.5%				

		MSA		MSA
Expenditure Summary (Person-Days)			Expenditure Summary (Person-Days)	
Transportation - Total		36.0%	Avg. Per Person Per Day Spending	\$106.2
	Transportation - Excluding Airfare	34.9%	Transportation - Total	\$38.20
	Transportation - Airfare	1.1%	Transportation - Excluding Ai	rfare \$37.10
	Transportation - Rental Car	8.7%	Transportation - Ai	rfare \$24.20
	Transportation - Other	26.2%	Transportation - Renta	l Car \$61.70
Food		23.8%	Transportation - C	ther \$27.80
Lodging - Total		21.7%	Food	\$25.30
	Lodging - Room	21.4%	Lodging - Total	\$44.20
	Lodging - Services	0.4%	Lodging - R	oom \$44.90
Shopping		11.8%	Lodging - Ser	vices \$1.30
Entertainment		4.0%	Shopping	\$12.50
Miscellaneous		2.6%	Entertainment	\$4.30
			Miscellaneous	\$2.80

		MSA		MSA
Demographic Profile (Person-Day	rs)			
Average Age		43.3	Employment	
	18-34 Years	35.3%	Employed	64.5%
	35-49 Years	21.3%	Retired	11.4%
	50-64 Years	34.3%	Not Employed	24.1%
	65+ Years	9.1%		
			Marital Status	
Average HH Income (in \$1,000)		\$89,526	Married	60.0%
	Under \$25,000	10.9%	Never Married	22.3%
	\$25,000-\$49,999	21.0%	Divorced/Widowed	17.7%
	\$50,000-\$74,999	20.8%		
	\$75,000-\$99,999	18.7%	Children in Household	
	\$100,0000+	16.5%	Yes	41.9%
			No	58.1%

**Appendix** 

### User's Guide

#### **Basic Units of Measure**

The majority of data in the report is presented in travel person "days," also referred to as "Person-Days." The use of "days" accounts for the difference in party size and travel duration between travel parties. For example, each person does not spend the same amount of time at a travel destination. One person may stay for one day while another stays for eight days, each generating different revenue and economic impacts; therefore, "Person-Days" based data captures a fuller impact of a person's travel and represents a more comprehensive understanding of the competitive destinations market. "Person-Days" includes Day-Trips of over 50 miles one-way as well as overnight trips. Overnight trips are converted to "days" by adding to the number of nights a "day" factor.

"Person-Stays" represents the measure of the travel industry for which one person accounts for one trip regardless of trip length. "Person-Stays" is used to estimate travel volume. While "Person-Stays" does not capture the full impact of a person's travel, volume in "Person-Stays" is widely used in the industry. The estimated volume therefore allows comparison with other industry sources. "Person-Stays" includes Day-Trips of over 50 miles one-way and overnight trips.

"Trip-Days" represents the number of travel days spent in the market, regardless of the number of people in the travel party, and allows trips of longer length by any particular trip party type to have a greater weight than shorter trips. This measure is used to report trip party composition.

### User's Guide

#### **Volume/Share of Travel:**

The volume of travel is estimated as the number of Person-Stays as well as the number of Person-Days at a specific destination. The share of travel is the percentage of total Person-Days to Texas accounted for by a specific destination. This information is helpful in assessing the relative volume of travel to specific destinations.

#### **Designated Market Area (DMA):**

A DMA is geographic area defined by Nielson Media Research, Inc. for what is commonly known as a television broadcast market. Every U.S. county is one and only one DMA. The data present a list of top Texas origin DMAs as well as Non-Texas origin DMAs. Some Texas DMAs are larger than 50 miles and include out-of-state counties. This information is very useful when evaluating advertising markets.

### **Purpose of Stay:**

The primary reasons for visiting a destination are outlined. Business Person-Days are divided into Group Meetings (e.g., conventions/seminars) and Transient Business (e.g. sales/consulting). Leisure Person Days are segmented into Leisure Vacation (e.g., general vacation/getaway weekend) and Leisure Non-Vacation (e.g., visiting friends and relatives/special event). They are also segmented by activities that are grouped in various categories, such as: Attractions, Outdoor Sports, Nature, Culture, and Touring. Information on purpose of stay and activities is useful in understanding travel motivations and has direct implications for advertising messages.

### **Travel Party Composition/Length of Stay:**

Trip Party Composition is defined as the makeup of people in the immediate travel party. Trip Party Compositions include the following segments: adults traveling with children (families), couples (one male/one female), one male alone, one female alone, or other adult combinations. The Length of Stay is distributed into Day-Trips, short trips (1-3 nights), medium trips (4-7 nights), and long trips (8+ nights). Information obtained from Trip Party Composition and Length of Stay helps profile the traveler. Both measures are strongly related to the purpose of stay. For instance, the Transient Business person (e.g., salesperson) generally travels alone and has a shorter trip length.

### User's Guide

### **Expenditures:**

Data on expenditures represent direct spending per person per day for six expenditure categories: transportation, food/drink, entertainment, shopping, accommodations, and other miscellaneous expenditures. Expenditure information is critical in assessing the direct economic impact of visitors.

#### **Mode of Transportation/Distance Traveled:**

The primary modes of transportation include air, car, bus, train, van/small truck, and camper/RV. The distance traveled (one-way) from home is categorized into short distances (less than 250 miles), medium distances (251 to 500 miles; 501 to 1,000 miles), and long distances (1,001 miles or more). This information is useful in deciding on advertising vehicles and communication reach.

#### **Type of Accommodations:**

The proportion of Day-Trips versus one or more nights travel is shown. Lodging types are distributed into paid accommodations (i.e., hotel/motel and non-hotel/motel) and non-paid accommodations. The strength of the hotel/motel market is compared to other paid and non-paid accommodations.

### **Demographic Profile:**

Visitors' age, income, and employment status are key to determining the socioeconomic profile of visitors.

### **Statistical References**

#### **Confidence Interval**

The confidence interval table indicates how well the data, based on a sample, reflects the entire population of travelers. The smaller the interval, the more relevant the data and the greater confidence we have that the sample number represents the population. Percentage Findings in Report or Data Tables as follows:

Total Travel	Sample Size for 2014	At or near 2% or 98%	At or near 5% or 95%	At or near 10% or 90%	At or near 25% or 75%	At or near 50%
Total Texas	9,434	0.2%	0.3%	0.4%	0.6%	0.8%
Prairies and Lakes Region	3,856	0.3%	0.5%	0.7%	1.0%	1.3%
Dallas-Plano-Irving, TX MD	2,602	0.3%	0.6%	0.8%	1.2%	1.6%
Fort Worth- Arlington, TX MD	772	0.6%	1.1%	1.6%	2.2%	3.0%
Sherman-Denison, TX MSA	57	2.2%	4.0%	5.7%	8.3%	10.9%
College Station- Bryan, TX MSA	147	1.3%	2.5%	3.6%	5.1%	6.8%
Killeen-Temple-Fort Hood, TX MSA	186	1.2%	2.2%	3.2%	4.6%	6.0%
Waco, TX MSA	145	1.4%	2.5%	3.6%	5.2%	6.8%

### **Research Methodology**

DKSA's **TRAVEL** *PERFORMANCE/Monitor* SM is a comprehensive study measuring the travel behavior of US residents. DKSA contacts 50,000 distinct U.S. households monthly and has done so since 1991. DKSA is able to provide current behavior and long term trended analyses on a wide range of travel.

DKSA data are collected using an online methodology employing KnowledgePanel®, an address based sample panel offered by Knowledge Networks. The sample is drawn as a national probability sample and returns are balanced to ensure representation of the U.S. population according to the most recent U.S. Census. Key factors used for balancing are Origin State, Age, Income, Education, Gender, Ethnicity/race and return rates. The Knowledge Networks sample is used to create benchmark weights which are applied to surveys returned from other managed panels used by DKSA.

Both traveling and non-traveling households are surveyed each month enabling DKSA to generate the best estimate of travel incidence (volume) within the total U.S. population. Among those who have traveled (overnight in the past three months, and daytrips in the past month) details of their trip(s) are recorded for each month. This overlapping, repeating monthly approach boosts the observed number of trips for each travel month and controls for seasonality and telescoping biases.

"Travel" is defined as either an overnight trip defined as going someplace, staying overnight and then returning home or as a day trip defined as a place away from home and back in the same day.

Respondents report travel behavior for each stay of each trip; an approach that enhances reporting for specific travel events, activities and spending.

A wide variety of general travel information is collected including travel to destinations at a city level, hotel stayed in, purpose of stay and activities, expenditures, mode of transportation, party composition, length of stay, travel agent and group tour usage, satisfaction and value ratings, and demographics, including origin markets.

Several questions are asked as open-ends to ensure that the responses are not influenced by a pre-listed set of response categories. Each respondent identifies the actual destination visited with an open-end response. This is particularly significant for obtaining accurate data for smaller cities and counties and representing total travel. This increases time and expense to accurately capture these responses but quality requires it.

Extensive coding lists are updated regularly to ensure that all data is recorded accurately. DKSA's Quality control committee conducts bi-monthly meetings to review survey results and examine methods to maintain and improve quality control.

#### About DKSA

D.K. Shifflet & Associates Ltd. is the leading U.S. consumer travel research firm. DKSA is located in McLean, VA and has, for the last 27 years, provided the Industry's most complete consumer based travel data on U.S. residents and their travel worldwide. Our clients include destination marketing organizations, theme parks, credit cards, auto clubs, hotel chains and more.